



# Course program and reading list

Semester 1 Year 2023

**School:** Lauder School of Government, Diplomacy & Strategy M.A

## International Mediation

**Lecturer:**

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**Teaching Assistant:**

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<b>Course No.:</b>	<b>Course Type :</b>	<b>Weekly Hours :</b>	<b>Credit:</b>
24024	Lecture	2	2

<b>Course Requirements :</b>	<b>Group Code :</b>	<b>Language:</b>
Final Paper	231240240	English



### Course Description

Mediation has become one of the most commonly used methods for the resolution of inter and intrastate conflict in the global system. Yet not all conflicts are mediated and not all mediation attempts succeed. In this course we will survey and analyze the practice and theory of mediation in inter and intra-state disputes . Using historical examples, we will explore the perspectives of the mediator and the disputing parties with regard to mediation; analyze strengths and weaknesses of different types of mediators, explore the strategies and tactics used by mediators under different conditions. Special attention will be devoted to issues regarding the motivations for and costs involved in mediation in international conflicts, mediators' roles and styles, trust issues, and power concerns. We will assess the contribution of different theoretical concepts to our understanding of mediation processes, while examining their limitations in light of the complexities that characterize the international system.



## Course Goals

The goals of the course are to (1) introduce students to the theories of mediation in inter-state and intra-state conflicts (2) provide students with an understanding of mediation as a foreign policy tool within the context of regional and global politics. (2) explore the practical implications of findings from mediation research for current conflicts.



## Grading

For the assignments of this course you will choose a case of international mediation and analyze it in two steps: a mini mid-term paper and a final paper. The midterm paper is essentially a profile of your mediator relevant to the time of the mediation case. The final paper is an analysis of the mediation case, using the theories and concepts covered in class.

**Midterm paper: A Mediator Profile (30%).** Due Date: 29 December, 2022

**Final paper: Case Analysis (70%).** Due Date: 26 February 2023



## Lecturer Office Hours

By appointment



## Teaching Assistant

Diana Salatskaya

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## Reading List

### Course Plan

**Week 1. 3 November 2022. Mediation in international relations.** General overview of the course structure and content; Research approaches to the study of mediation; Mediation as a method of conflict resolution in history.

**Week 2. 10 November 2022. Mediation and Mediators.** Players and Motivations: Why

Mediation? The benefits and costs of mediation, for mediators and disputants; The mediator's toolbox: mediation strategies and tactics.

Nagel, Robert U. and Clayton, Govinda 2017. *Mediation and Foreign Policy*. In: *Oxford Research Encyclopedia of Foreign Policy Analysis*. Oxford University Press.

Bercovitch, Jacob and Richard Jackson 2009. Mediation and International Conflict Resolution (Chapter 3). In *Conflict Resolution in the Twenty-First Century: Principles, Methods and Approaches*. Ann Arbor: University of Michigan Press, pp. 32-46.

**Week 3. 17 November 2022. Mediation as an Integral part of Negotiations: Rational Approaches and division strategies.**

Raiffa, Howard 1982. *The Art and Science of Negotiation: How to Resolve Conflicts and Get the Best out of Bargaining*. Harvard University Press, pp. 33-65.

*Further reading:*

Carnevale, Peter 1986. Strategic Choice in Mediation, *Negotiation Journal* 2:41-56.

Terris, Lesley and Zeev Maoz 2005. Rational Mediation: A Theory and a Test. *Journal of Peace Research* 42(5): 563-583

Brams, Steven J. and Alan D. Taylor 1999. *The Win-Win Solution*. New York, NY: W.W. Norton & Co., Chs. 5,6 pp. 69-108.

**Week 4. 24 November 2022. Negotiation Styles**

Hopmann, Terrence 2001. Bargaining and Problem-Solving: Two Perspectives on International Negotiation. In Chester A. Crocker, Fen Osler Hampson, and Pamela Aall (eds.) *Turbulent Peace: The Challenges of Managing International Conflict*, Washington, DC: United States Institute of Peace Press, pp. 445-468.

**Week 5. 1 December 2022. Adjusted Winner. In-class simulation**

**Week 6. 8 December 2022. Psychological biases and the Role of Mediation**

Arrow, Kenneth, Mnookin, Ross, Tversky, and Wilson 1995. *Barriers to Conflict Resolution*. WW Norton and Company: pp. 3-59.

Terris, Lesley & Orit Tykocinski 2016. Inaction Inertia in International Negotiations: The Consequences of Missed Opportunities, *British Journal of Political Science* 46 (3): 701-717.

**Week 7. 15 December 2022. Mediator Impartiality. In-class simulation**

Carnevale, Peter and Sharon Arad. 1996. Bias and Impartiality in International Mediation, in Jacob Bercovitch (ed.) *Resolving International Conflict: The Theory and Practice of Mediation*. Boulder, CO.: Lynne Rienner Publishers, Inc., pp. 39-53.

Favretto, Katja. 2009. Should Peacemakers Take Sides? Major Power Mediation, Coercion, and Bias, *American Political Science Review*, 103(2): 248-263

Kydd Andrew. 2003. Which Side Are You On? Bias, Credibility and Mediation. *American*

*Journal of Political Science*, 47(4), pp. 597-611

*Case Studies:*

Thornton, Thomas 1985. The Indo-Pakistani Conflict: Soviet Mediation at Tashkent, 1966, in Zartman and Touval (eds.). *International Mediation in Theory and Practice*. Boulder, CO: Westview Press, pp. 141-171

**Week 8. 22 December 2022. Mediating Across Cultures**

Cohen, Raymond 1996. Cultural Aspects of International Mediation, in Bercovitch (ed.) *Resolving International Conflict: The Theory and Practice of Mediation*. Boulder, CO: Lynne Rienner Publishers, Inc., pp. 107-128.

*Case Studies:*

Gary Sick 1985. The Partial Negotiator: Algeria and the US Hostages in Iran, in Zartman and Touval (eds.). *International Mediation in Theory and Practice*. Boulder, CO: Westview Press, pp. 21-65.

**Week 9. 29 December 2022. Ripe for Mediation: Timing & Conditions**

Haas, Richard 1988. Ripeness and the Settlement of International Disputes, *Survival* 30: 232-251.

Zartman, I. William 2001. The Timing of Peace Initiatives: Hurting Stalemates and Ripe Moments, *The Global Review of Ethnopolitics* 1(1): 8-18.

Regan, Patrick and Allan Stam 2000. In the Nick of Time: Conflict Management, Mediation Timing, and the Duration of Interstate Disputes. *International Studies Quarterly* 44: 239-260.

*Case Studies*

Bercovitch, Jacob and S. Ayse Kadayifci. 2002. Conflict Management and Israeli-Palestinian Conflict: The Importance of Capturing the "Right Moment", *Asia-Pacific Review* 9(2): 113-129.

**Week 10. 5 January 2023. Mediating Intra-state Disputes and the Role of IGOs, NGOs, and Inside Partials**

Gartner, Scott. 2011. Signs of Trouble: Regional Organization Mediation and Civil War Agreement Durability, *The Journal of Politics*, Vol. 73, No. 2, April 2011, Pp. 380-390.

*Case Studies:*

Bartoli Andrea. 1999. Mediating Peace in Mozambique: The Role of the Community of Sant 'Egidio, in Crocker Chester, Fen Olser Hampson and Pamela Aall (eds.) *Herding Cats: Multiparty Mediation in a Complex World*. Washington DC: United States Institute of Peace, pp. 245-275

Stettenheim, Joel. 2000. The Arusha Accords and the Failure of International Intervention in Rwanda, in Greenberg, Melanie, John Barton and Margaret McGuinness (eds.) *Words over War: Mediation and Arbitration to Prevent Deadly Conflict*, Rowman & Littlefield Publishers Inc., pp. 213-236

**Week 11. 12 January 2023. Film**

**Week 13. 26 January 2023. The Unintended Consequences of Mediation and Conclusion**

Terris, Lesley. 2022. Unintended Consequences of International Mediation. *Oxford Research Encyclopedia of Politics*.