

Selected Publications

Alex Mintz

How Do Leaders Make Decisions?: A Poliheuristic Perspective

https://www.jstor.org/stable/pdf/3176265.pdf?refregid=excelsior%3A64f9b23ed584ac8c3f9842450a18d5e0&ab_segments=&origin=&initiator=&acceptTC=1

Applied Decision Analysis :Utilizing Poliheuristic Theory to Explain and Predict Foreign Policy and National Security Decisions

https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3509441

The Poliheuristic Theory of Political Decision-Making

<https://oxfordre.com/politics/display/10.1093/acrefore/9780190228637.001.0001/acrefore-9780190228637-e-302?print=pdf>

Poliheuristic Theory: A Middle Ground Between Rational and Cognitive Decision Theories

<https://oxfordre.com/politics/display/10.1093/acrefore/9780190228637.001.0001/acrefore-9780190228637-e-977?print=pdf>

The Poliheuristic Theory of Crisis Decision Making.

<https://oxfordre.com/politics/display/10.1093/acrefore/9780190228637.001.0001/acrefore-9780190228637-e-1524?print=pdf>

Poliheuristic Theory in Strategic Interaction: The United State and Russia on Syrian Chemical Weapons in 2013

<https://doi.org/10.1093/oxfordhb/9780190634131.013.10>

Integrating cognitive and rational theories of foreign policy decision making: A poliheuristic perspective

https://link.springer.com/chapter/10.1007/978-1-137-07848-3_1

Introduction: How Do Leaders Make Decisions? An Applied Decision Analysis Account

<https://www.emerald.com/insight/content/doi/10.1108/S1572-832320190000028003/full/html>

Foreign Policy Decision Making in Familiar and Unfamiliar Settings: An Experimental Study of High-Ranking Military

https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3083934

Are leaders susceptible to negative political advice? An experimental study of high-ranking military officers

<https://books.google.co.il/books?id=Yau1Wy3dh7kC&lpg=PA223&ots=7CJSZTv0As&dq=Poliheuristic%20Theory%20&lr&hl=iw&pg=PA223#v=onepage&q=Poliheuristic%20Theory&f=false>

An Applied Decision Analysis Procedure for Analyzing and Predicting Terrorists Decisions

<https://books.google.co.il/books?id=aAGTAgAAQBAJ&lpg=PA152&ots=AEDqA9MnvI&dq=Poliheuristic%20Theory%20&lr=iw&pg=PA152#v=onepage&q=Poliheuristic%20Theory&f=false>

The Effect of Dynamic and Static Choice Sets on Political Decision Making: An Analysis Using the Decision Board Platform

<https://www.cambridge.org/core/journals/american-political-science-review/article/abs/effect-of-dynamic-and-static-choice-sets-on-political-decision-making-an-analysis-using-the-decision-board-platform/7E6759425AF90AD372C8BD2753E84309>

Blank Check or Marching Orders? Public Opinion and the Presidential Use of Force

https://link.springer.com/chapter/10.1057/9781403983480_9

Decision making on war and peace: The cognitive-rational debate

https://books.google.co.il/books?hl=iw&lr=&id=aShTfMR2pAEC&oi=fnd&pg=PP11&dq=Poliheuristic+Theory+&ots=Yme8akcXX5&sig=SiW4U_C7wzDbjcQGgQ13Ht17IE&redir_esc=y#v=onepage&q=Poliheuristic%20Theory&f=false

Introduction: How Do Leaders Make Decisions? Evidence from the East

<https://www.emerald.com/insight/content/doi/10.1108/S1572-83232019000028B014/full/html>

Behavioral IR as a Subfield of International Relations

<https://doi.org/10.1111/j.1468-2486.2007.00669.x>

How Arafat and Sharon Make Decisions? A Decision-Theoretic Analysis

chrome-extension://efaidnbnmnibpcjpcglclefindmkaj/https://static1.squarespace.com/static/55381124e4b09cd3aa05c291/t/56a5f731cbced66ef866b874/1453717298595/sm_academic_02.pdf

The Decision to Attack Iraq: A Noncompensatory Theory of Decision Making

<https://doi.org/10.1177/0022002793037004001>

The Decision Calculus of Terrorist Leaders

<https://www.jstor.org/stable/26296880>

Experimental Approaches to International Relations

<https://doi.org/10.1111/j.1468-2478.2011.00662.x>

Can We Generalize from Student Experiments to the Real World in Political Science, Military Affairs, and International Relations?

<https://doi.org/10.1177/0022002706291052>

The Pentagon Computerized Process Tracing Experiment

<chrome-extension://efaidnbmnnnibpcajpcgclefindmkaj/https://www.runi.ac.il/media/xjqpngfh/the-pentagon-computerized-process-tracing-experiment-a-mintz.pdf>

Foreign Policy Decision-making: Bridging the Gap Between the Cognitive Psychology and Rational Actor 'Schools'

https://books.google.co.il/books?id=aShTfMR2pAEC&lpg=PA1&ots=Yme97ic_Y7&dq=Poliheuristic%20Theory%20&lr&hl=iw&pg=PA1#v=onepage&q=Poliheuristic%20Theory&f=false

Maor Moshe

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- Maor, M. (2021). "Deliberate Disproportionate Policy Response: Towards a Conceptual Turn." *Journal of Public Policy*, 41(1): 185-208.
- Maor, M. and Tereza Capelos (2023). "Symposium: Affect and emotions in policy dynamics." *Policy Sciences* 56: 439-448.
- Maor, M. (2023). "From Institutional Tipping Points to Affective and Direct Tips Mythical Institutions, Policy Ineffectiveness, and Nonlinear Political Dynamics in East Germany, 1989–1990." *Policy Sciences* 56: 449-467.

Lesley G Terris

- Terris, Lesley G. & Orit E. Tykocinski 2021. Agents of Peace or Enablers of Violence? The Proximal Effects of Mediators in International Disputes. *International Interactions*, 48:1, 1-22, DOI: [10.1080/03050629.2021.1977637](https://doi.org/10.1080/03050629.2021.1977637)
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<https://doi.org/10.1093/oxfordhb/9780190634131.013.1>

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DOI: 10.1093/oxfordhb/9780190634131.013.6

Others

Eben J. Christensen Steven B. Redd. Bureaucrats versus the Ballot Box in Foreign Policy Decision Making. Department of Political Science University of Wisconsin–Milwaukee

<chrome-extension://efaidnbmnnnibpcajpcgclefindmkaj/https://journals.sagepub.com/doi/pdf/10.1177/0022002703261054>