

Resume – Niron Hashai

Professor

Arison School of Business

The Interdisciplinary Center (IDC)

8 University Street, Herzliya 4610101, Israel

Phones: (972) 52-3550067; (972) 9-960-2441

Email: nhashai@idc.ac.il

ACADEMIC DEGREES

- 2002 **PhD in International Business**
Faculty of Management, Tel Aviv University
- 1994 **MBA**
Faculty of Management, Tel Aviv University
- 1990 **BSc Information Systems Engineering**
Computer Science Department, Technion

ACADEMIC APPOINTMENTS

- 2021-present **Dean**
Arison School of Business, The Interdisciplinary Center, Herzliya
- 2019-present **Full Professor**
Arison School of Business, The Interdisciplinary Center, Herzliya
- 2019-present **Head of MBA Programs**
Arison School of Business, The Interdisciplinary Center, Herzliya
- 2020-present **Visiting Professor**
Alliance Manchester Business School, The University of Manchester.
- 2017-2019 **Associate Professor**
Arison School of Business, The Interdisciplinary Center, Herzliya
- 2015-2021 **Visiting Professor**
Tel Aviv Campus, New York University
- 2017-2018 **SUN (Startup Nation) Visiting Fellow of Practice**
The Blavatnik School of Government, University of Oxford
- 2017-2018 **Peter J. Buckley International Visiting Fellow**
Leeds University Business School, University of Leeds
- 2015-2018 **The Albertson-Waltuch Chair in Business Administration**
School of Business Administration, The Hebrew University
- 2016-2017 **Vice Dean, Innovation and Development**
School of Business Administration, The Hebrew University
- 2016- 2017 **Academic Director, Biomed MBA program**
School of Business Administration, The Hebrew University
- 2014- 2016 **Academic Director, Executive MBA+ program**
School of Business Administration, The Hebrew University
- 2013-2017 **Academic Director, The Asper Center for Entrepreneurship and innovation**
School of Business Administration, The Hebrew University
- Summer 2013 **Visiting Associate Professor**
Stern School of Business, New York University
- 2012-2018 **Associate Professor**
School of Business Administration, The Hebrew University
- 2011-2012 **John H. Dunning Research Fellow**
John H. Dunning Centre for International Business, University of Reading
- 2011-2016 **Visiting Scholar**
Arison School of Business, The Interdisciplinary Center, Herzliya

Summer 2011 **Visiting Associate Professor**
Stern School of Business, New York University

2008-2012 **Senior Lecturer (tenured)**
School of Business Administration, The Hebrew University

2005-2010 **Academic Director, Executive MBA in Integrative Management**
School of Business Administration, The Hebrew University

2003-2017 **Head of Strategy and Entrepreneurship**
School of Business Administration, The Hebrew University

2003-2008 **Lecturer**
School of Business Administration, The Hebrew University

2001-2002 **Lecturer**
Bradford School of Management, University of Bradford

1998-2016 **Instructor, Lecturer, Senior Lecturer and Associate Professor**
School of Business Administration, The College of Management, Academic Studies

PUBLIC PROFESSIONAL ACTIVITIES

2021-present **Member of the Editorial Board**
International Business Review

2019-2020 **Senior Editor**
Journal of International Management

2019-present **Member of the Editorial Board**
Strategic Management Journal

2017-2018 **Member of the Advisory Board**
Academy of Management specialized conference, Tel Aviv (December 2018)

2015-2017 **Co-founder and Board Member**
The Hebrew University Entrepreneurship Center

2015-present **Member of the Editorial Board**
Global Strategy Journal

2015-2017 **Co-Organizer**
Initiative for Academic Collaboration in the Middle East and North Africa (*IACMENA*), *Strategic Management Society*

2014-2019 **Member of the Advisory Board**
The Israel Strategy Conference (*ISC*)

2013-2017 **Member of the Advisory Board**
Sustainability, Entrepreneurship and Ethics Conference

2013-2014 **Co-chair**
Strategic Management Society special conference, Tel Aviv (March 2014)

2013-present **Member of the Editorial Board**
Management and Organization Review

2012-present **Member of the Editorial Board**
Journal of International Business Studies

2010-2018 **Member of the Editorial Board**
Journal of International Management

2007-2012 **Co-founder and Co-Organizer**
The Israel Strategy Conference (*ISC*)

HONORS

2021	Outstanding Teacher Recognition Arison School of Business, The Interdisciplinary Center, Herzliya
2019	Top ten percent best accepted papers in the Entrepreneurship (ENT) Program The Academy of Management Annual Conference
2017-2018	The Inaugural Peter J. Buckley International Visiting Fellow Leeds University Business School
2016	Outstanding Reviewer Recognition Journal of International Management
2015	Finalist, SMS Best Conference Paper Prize The Strategic Management Society Special conference, St. Gallen
2015	Outstanding Teacher Recognition Arison School of Business, The Interdisciplinary Center, Herzliya
2014	Outstanding Teacher Award School of Business Administration, The Hebrew University
2014	Excellent Reviewer Recognition Journal of International Management
2012	Nominee, SMS Best Conference Paper Prize The Strategic Management Society Annual conference, Prague
2012	Outstanding Teacher Recognition Arison School of Business, The Interdisciplinary Center, Herzliya
2011-2012	The John H. Dunning Research Fellow John H. Dunning Centre for International Business, University of Reading
2011	Outstanding Teacher Award School of Business Administration, The College of Management, Academic Studies
2008	Best Reviewer Award Academy of International Business Annual Meeting, Milan
2008	Finalist, Best Paper Award Israel Strategy Conference, Tel Aviv
2008	Outstanding Teacher Award School of Business Administration, The College of Management, Academic Studies
2001	Outstanding Teacher Recognition Faculty of Management, Tel Aviv University
1999-2002	Ph.D. Fellowship for Israel Studies The Yitzhak Rabin Center for Israel Studies
1999-2000	Ph.D. Fellowship Center for Peace and Security Economics, Bar Ilan University
1999	Ph.D. Fellowship The Armand Hammer Center for Economic Cooperation in the Middle East, Tel Aviv University
1994	M.A. thesis Fellowship The Armand Hammer Center for Economic Cooperation in the Middle East, Tel Aviv University
1993	M.A. thesis Fellowship The Tami Steinmetz Center for Peace Research, Tel Aviv University
1990	Dean's list Computer Science Department, Technion

RESEARCH GRANTS

2021-2024 Israel Science Foundation

Research grant for the project titled: "The Dynamic Interaction of Human Capital, Venture Capital and Governmental Support in Driving Entrepreneurial Innovation" (\$180,000, with Lev Muchnik and Sarit Markovich).

2017-2018 The British Academy

Research grant for the project titled: "The Future of the Corporation" (\$20,000, with Sharon Belenzon, Assaf Hamdani, Eugene Kandel and Yishai Yafeh).

2017-2018 The Eli Hurvitz Institute of Strategic Management

Tel Aviv University, Research grant for the project titled: "Founder Experience - An Asset or a Liability? The case of International Expansion" (\$5,500).

2014-2017 Israel Science Foundation

Research grant for the project titled: "Patterns of Ownership and Resource Redeployment in Multinational Corporations" (\$100,000).

2012-2014 Israel Science Foundation

Research grant for the project titled: "The coevolution of internationalization and technological knowledge" (\$50,000).

2010-2012 Israel Science Foundation

Research grant for the project titled: "Unraveling the determinants of international knowledge sourcing" (\$50,000).

2007-2008 The Levi Eshkol Institute for Social, Economic and Political Research in Israel
The Hebrew University, Research grant for the project titled: "Family ownership and performance of Israeli largest firms" (\$3,000).

2004-2007 Israel Foundation Trusties

Research grant for the project titled: "Growth profiles of Israel Hi-Tech firms" (\$23,000, with Yonatan Menuhin).

2003-2006 The Samuel Neaman Institute at the Technion, STE program

Research grant for the project titled: "Firm growth profiles" (\$10,000, with Yonatan Menuhin).

2003-2005 The College of Management Research Unit

Research grant for the project titled: "The Internationalization and product diversification of the world's largest food and beverage firms" (\$9,000, with Tamar Almor).

2002-2004 The University Institute for Diplomacy and Regional Cooperation

Tel Aviv University, Research grant for the project titled: "Effect of open skies in the Middle East Region" (\$5,000, with Nicole Adler).

2001-2003 The Tami Steinmetz Center for Peace Research

Tel Aviv University, Research grant for the project titled: "Israeli-Palestinian cross border industrial parks" (\$7,000).

2001-2003 The Institute of Business Research

Tel Aviv University, Research grant for the project titled: "Towards and integrated model of internationalization" (\$5,000, with Seev Hirsch and Tamar Almor).

PUBLICATIONS

Refereed Papers in Professional Journals

Hashai, N. & Zahra S. (2021), Founder Team Prior Work Experience - an Asset or a Liability for Startup Growth?. ***Strategic Entrepreneurship Journal***, (Forthcoming).

Hashai, N. & Buckley P.J. (2021), The Effect of Within-country Inequality on International Trade and Investment Agreements. ***International Business Review***, (Forthcoming).

Hashai, N. & Adler N. (2021), Internalization Choices under Competition – A Game Theoretic Approach. ***Global Strategy Journal***, 11(1), pp. 109-122.

Buckley, P.J. & **Hashai, N.** (2020), Skepticism Towards Globalization and the Emergence of a New Global System. ***Global Strategy Journal***, 10(1), pp. 94-122.

Hashai, N. & Zander I. (2019), Dynamics in the Origins of Technological Knowledge in Early Firm Years – Implications for New Product Introductions. ***Strategy Science***, 4(3), pp. 217-233.

Belenzon, S., **Hashai, N.**, Pattaconi, A. (2019), The Architecture of Attention: Group Structure and Subsidiary Autonomy. ***Strategic Management Journal***, 40(10), pp. 1610-1643.

Hashai, N. & Zander I. (2018), The Evolution of Vertical Firm Boundaries in New High Technology Ventures. ***Strategic Entrepreneurship Journal***, 12(3), pp. 287-315. **Lead article.**

Hashai, N. (2018), Focusing the High Technology Firm - How Outsourcing affects Technological Knowledge Exploration. ***Journal of Management***, 44(5), pp. 1736-1765.

Hashai, N., Kafouros M. & Buckley P.J. (2018), The Performance Implications of Speed, Regularity and Duration in Alliance Portfolio Expansion. ***Journal of Management***, 44(2), pp. 707-731.

Reprinted in Buckley P.J. (Ed.), 2018, *The Global Factory- Networked Multinational Enterprises in the Modern Global Economy*, Edward Elgar.

Hashai, N. & Markovich S. (2017), Market Entry by High Technology Startups: The Effect of Market Competitiveness and Startup Innovativeness, ***Strategy Science***, 2(3), pp. 141-160. **Lead article.**

Hashai, N. (2015), Within-Industry Diversification and Firm Performance—An S-shaped Hypothesis. ***Strategic Management Journal***, 36(9), pp. 1378-1400.

Adler, N. & **Hashai, N.** (2015), The Impact of Competition and Consumer Preferences on the Location Choices of Multinational Enterprises, ***Global Strategy Journal***, 5(4), pp. 278-302. **Lead article.**

Buckley, P.J. & **Hashai, N.** (2014), The Role of Technological Catch up and Domestic Market Growth in the Genesis of Emerging Country Based Multinationals, ***Research Policy***, 43, pp. 423-437.

Reprinted in Buckley P.J. (Ed.), 2018, *The Global Factory- Networked Multinational Enterprises in the Modern Global Economy*, Edward Elgar.

Hashai, N. & Buckley P.J. (2014), Is Competitive Advantage a Necessary Condition for the Emergence of the Multinational Enterprise? *Global Strategy Journal*, 4(1), pp. 35-48.

Reprinted in Buckley P.J. (Ed.), 2018, *The Global Factory- Networked Multinational Enterprises in the Modern Global Economy*, Edward Elgar.

Hashai, N. & Delios A. (2012) Balancing Growth across the Geographic and Product Diversification Domains – A Contingency Approach, *International Business Review*, 21, pp. 1052-1064.

Hashai, N. (2011) Sequencing the Expansion of Geographic Scope and Foreign Operations of 'Born Global' Firms. *Journal of International Business Studies*, 42(8), pp. 994-1015.

Hashai, N., Asmussen, C.G., Benito, G.R.G. & Petersen, B. (2010) Technological Knowledge Intensity and Entry Mode Diversity, *Management International Review*, 50(6), pp. 659-681. **Lead article.**

Buckley, P.J. & **Hashai, N.** (2009), Formalizing Internationalization in the Eclectic Paradigm. *Journal of International Business Studies*, 40(1), pp. 58-70.

Reprinted in Buckley P.J. (Ed.), 2012, *Innovations in International Business*, Palgrave Macmillan.

Hashai, N. (2009), Knowledge Transfer Considerations and the Future of the Internalization Hypothesis, *International Business Review*, 18(3), pp. 257-264.

Hashai, N. & Almor T., (2008), R&D Intensity, Value Appropriation and Integration Patterns within Organizational Boundaries, *Research Policy*, 37(6-7), pp. 1022-1034.

Adler, N. & **Hashai, N.** (2007), Knowledge Flows and the Modeling of the Multinational Enterprise, *Journal of International Business Studies*, 38(4), pp. 639-657.

Almor, T., **Hashai, N.** & Hirsch, S. (2006), The Product Cycle Revisited – Knowledge Intensity and Firm Internationalization, *Management International Review*, 46(5), pp. 507-528. **Lead article.**

Buckley, P.J. & **Hashai, N.** (2005), Firm Configuration and Internationalisation: a Model, *International Business Review*, 14(6), pp. 655-675. **Lead article.**

Reprinted in Buckley P.J. (Ed.), 2010, *Foreign Direct Investment, China and the World Economy*, Palgrave Macmillan.

Adler, N. & **Hashai, N.** (2005), Effect of Open Skies in the Middle East Region, *Transportation Research – Part A: Policy and Practice*, 39(10), pp. 878-894.

Reprinted (in Hebrew) in Shamir S. (Ed.), 2005, *Academic Research on Regional Cooperation*, Israel: Ramot Publishing, Tel Aviv University.

Buckley, P.J. & **Hashai, N.** (2004), A Global System View of Firm Boundaries. *Journal of International Business Studies*, 35(1), pp. 33-45.

Reprinted in Buckley P.J. (Ed.), 2007, *Multinational Enterprise and the Globalization of Knowledge*, Palgrave. **Lead Article.**

Hashai, N. & Almor, T. (2004), Gradually Internationalizing Born Global Firms – An Oxymoron?. *International Business Review*, 13(4), pp. 465-483.

Almor T. & **Hashai, N.** (2004), Competitive Advantage and Strategic Configuration of Knowledge-Intensive Small and Medium Sized Multinationals: A Modified Resource Based View. *Journal of International Management*, 10, pp. 479-500.

Hashai, N. (2004), Forecasting Trade Potential between Former Non-Trading Neighbors-The Israeli-Arab Case. *Journal of World Trade*, 38(2), pp. 267-284.

Hashai, N. (2003), Industry Competitiveness - The Role of Regional Distance-Sensitive Input Sharing (The Israeli - Arab Case). *The International Trade Journal*, 17(4), pp. 321-351.

Hirsch, S. & **Hashai, N.**, (2000), Arab Israeli Potential Trade: The Role of Distance Sensitive Products. *The International Trade Journal*, 14(1), pp. 1- 35. **Lead article.**

Reprinted (in Hebrew) in Nossek H. (Ed.), 2001, *Israel at the Beginning of the 21st Century- Society, Law, Economics and Communication*, Israel: Gomeh Scientific Publications, Tcherikover Publishers Ltd.

Rivlin, P. & **Hashai, N.**, (2000), The Potential for Trade between Israel and Member States of the Gulf Cooperation Council: An Analysis of Input Sharing. *Journal of World Trade*, 34(6), pp. 143-158.

Hirsch, S., Ayal, I., **Hashai, N.** & Gal-Yam, R., (1999), Arab Israeli Potential Trade: The Role of Input Sharing. *The International Trade Journal*, 13 (2), pp. 211-248.

Books and Monographs

Ramamurti, R. & **Hashai N.** (Eds.), (2011), *The Future of Foreign Direct Investment and the Multinational Enterprise*, Emerald (452 pages).

Hashai N. & Menuhin Y. (2010), *Growth Profiles of High Technology Firms – The case of the Israeli Hi-Tech Sector*. Lambert Academic Press (91 pages).

Hashai N., (2003), *Israeli-Palestinian Cross-Border industrial Parks – Insights from the International Experience*, The Tami Steinmetz Center for Peace Research, Tel Aviv University (99 pages).

Almor T. & **Hashai N.** (Eds.), (2000), *FDI, International Trade and the Economics of Peacemaking*, The College of Management, Academic Studies (286 pages).

Book Chapters and non-refereed Papers

Hamdani, A., **Hashai, N.**, Kandel, E. & Yafeh, Y. (2019). Technological progress and the future of the corporation, *Journal of the British Academy*, 6(s1), pp. 215–245.

Amir, Y., Lavie, D., & **Hashai, N.** (2019). Multi-market Competition and Alliance Formation, in Reuer, J., & Contractor, F.J. (Eds.), *Advancing the Frontiers of Alliance Research*, Cambridge University Press, pp. 305-321.

Bakman, L. & **Hashai, N.** (2016), Industry Life Cycle, Product Type, and Level of Exploration in Entrepreneurial Knowledge Intensive Firms, in A.J. Guerber, G.D. Markman, & S.C-Y. Su

(Eds.), *The World Scientific Reference on Entrepreneurship, Sustainability, Ethics and Entrepreneurship*, World Scientific Publishing, Volume 3, pp. 363-393.

Hashai, N., (2013), The costs of creating network relations and the implications for firm performance – the case of high technology firms, in B. S. Aharonson, U. Stettner, T. L. Amburgey, S. Ellis, & I. Drori (Eds.), *Technology, Innovation, Entrepreneurship and Competitive Strategy*, Emerald, Volume 13, pp. 199-227.

Hashai, N., Almor T., Papanastassiou, M, Filippaios, F. & Rama R. (2011), Unraveling the Relationships between Internationalization and Product Diversification among the World Largest Food and Beverage Enterprises, in Ramamurti, R. & Hashai N. (Eds.), *The Future of Foreign Direct Investment and the Multinational Enterprise*, Emerald, pp. 271-300.

Hashai, N. (2011), Global Service Multinationals from a Small Open Economy–The Case of Israeli Hi Tech Services Providers, in Ramamurti, R. & Hashai N. (Eds.), (2011), *The Future of Foreign Direct Investment and the Multinational Enterprise*, Emerald, pp. 335-356.

Almor, T. & **Hashai, N.** (2004), Configurations of International Knowledge-Intensive SMEs: Can the Eclectic Paradigm provide a sufficient theoretical framework?, in During, W., Oakey R. & Kauser S.(Eds.), *New Technology-Based Firms in the New Millennium, Volume III*, Elsevier.

Hashai N. (2002), The Morning After: Implications for the Business and Economic Environment in Israel, in Benvenisti, M. (Ed.), *The Morning After, The Era of Peace - No Utopia*, The Harry S. Truman Research Institute for the Advancement of Peace, The Hebrew University (in Hebrew).

Hashai N. (2000), The Impact of Distance, Economies of Scale and Input Sharing on Output and Exports in Israel and its Arab Neighbors – an Empirical Analysis, in Almor T. and Hashai N. (Eds.), *FDI, International Trade and the Economics of Peacemaking*, The College of Management, Academic Studies, pp. 266-286.

Hashai N. (1999), Israeli-Palestinian Industrial Cooperation: Current Status and Future Prospects, *Palestine-Israel Journal of Politics, Economics, and Culture*, 6(3), pp. 36-44.