

# BOLDER TECH GREENER TOMORROW

## NetZero's Take on Innovation Policy and High-Tech Sector Challenges

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**Reichman University, Herzliya**

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Israel's most active investor and venture builder  
in climate & energy deep-tech.

In collaboration with  
 רשות החדשנות  
Israel Innovation  
Authority

In 2024 we were recognized as  
**Israel's most active early-stage investor** in climate-tech and more specifically in energy-tech.

NetZero Tech Ventures is a vehicle that **mitigates the risks** associated with investing in **early-stage climate deep tech ventures.**



Our investments focus on areas of **high global interest** as well as our stakeholders' core competencies:



### Energy Tech

- Energy Generation
- Energy Storage & Transport
- Energy Management
- Alternative Fuels & Hydrogen



### Sustainability Tech

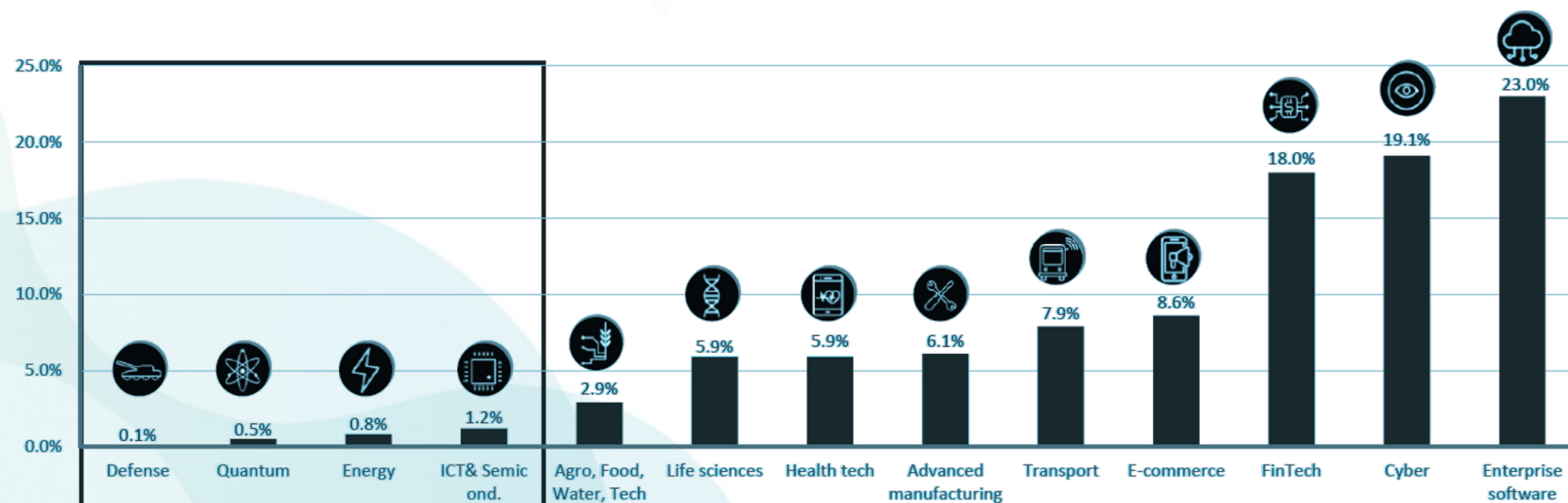
- Circular Economy
- Water Tech
- Carbon Tech



# Are there indeed three sectors?

High-Tech is diversified by many fields:  
but ~60% of VC funding concentrated in three sectors

Percent of VC funding by field, 2023

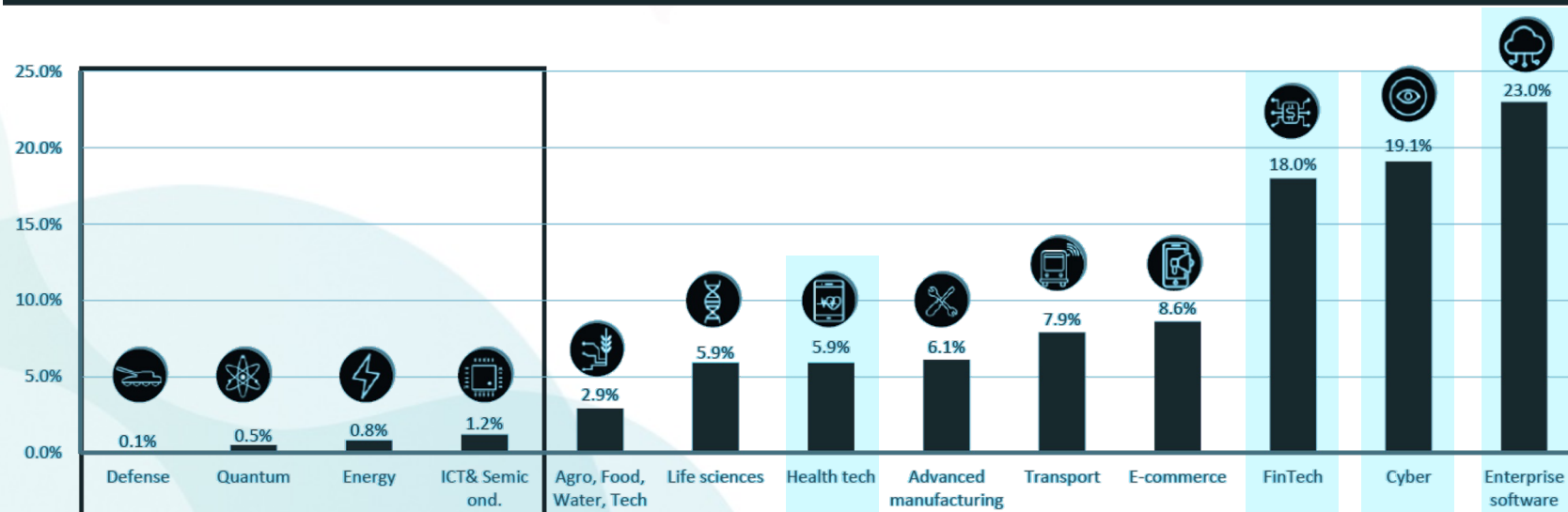


# Software Dominance: 75% to 85% of the VC backed High Tech Industry

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but ~60% of VC funding concentrated in three sectors

Reichman  
University  
Aaron Institute  
for Economic Policy  
in the name of NetZero 21

Percent of VC funding by field, 2023

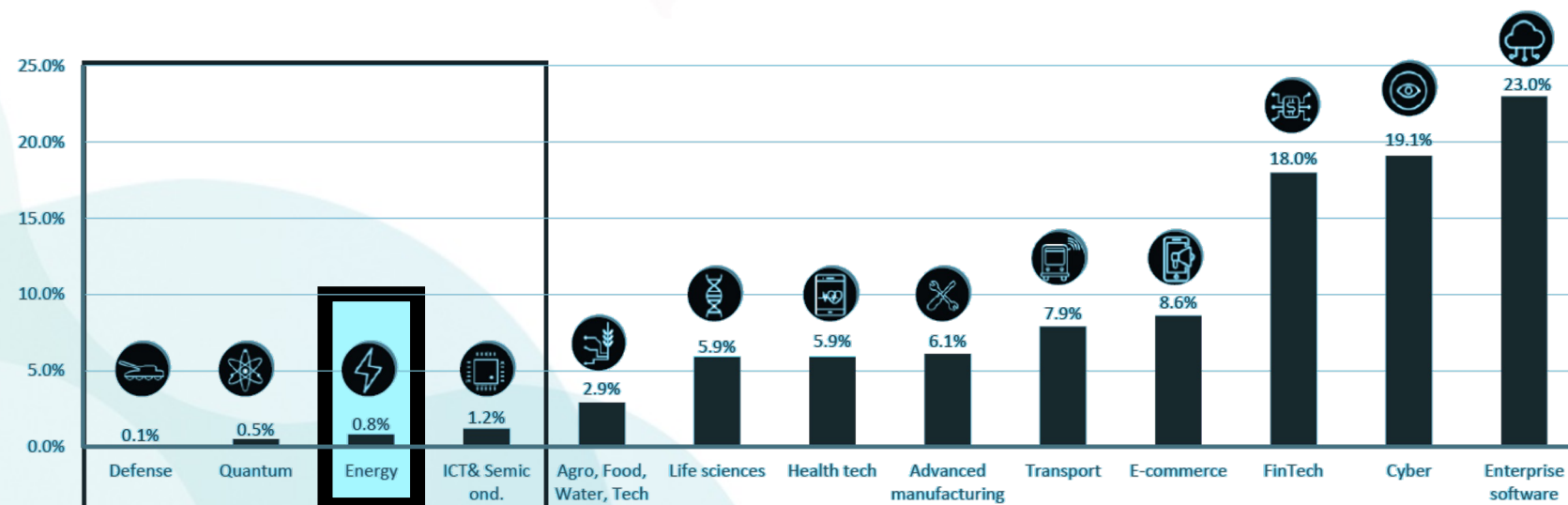


# Energy-tech (our segment) is only 0.8% of the Israeli VC backed High Tech Industry

High-Tech is diversified by many fields:  
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Reichman University  
Aaron Institute  
for Economic Policy  
in the name of Aaron Reisman

Percent of VC funding by field, 2023

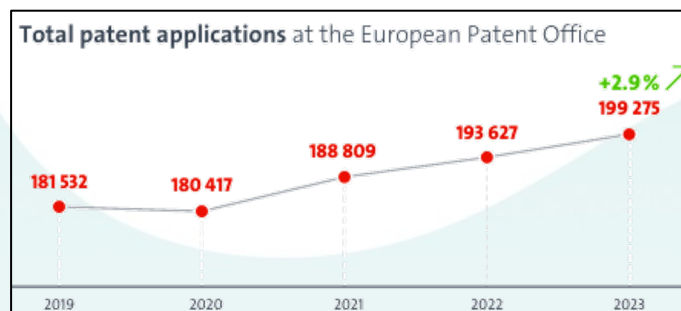


The only field that showed two-digit growth reported by the European Patent Office is

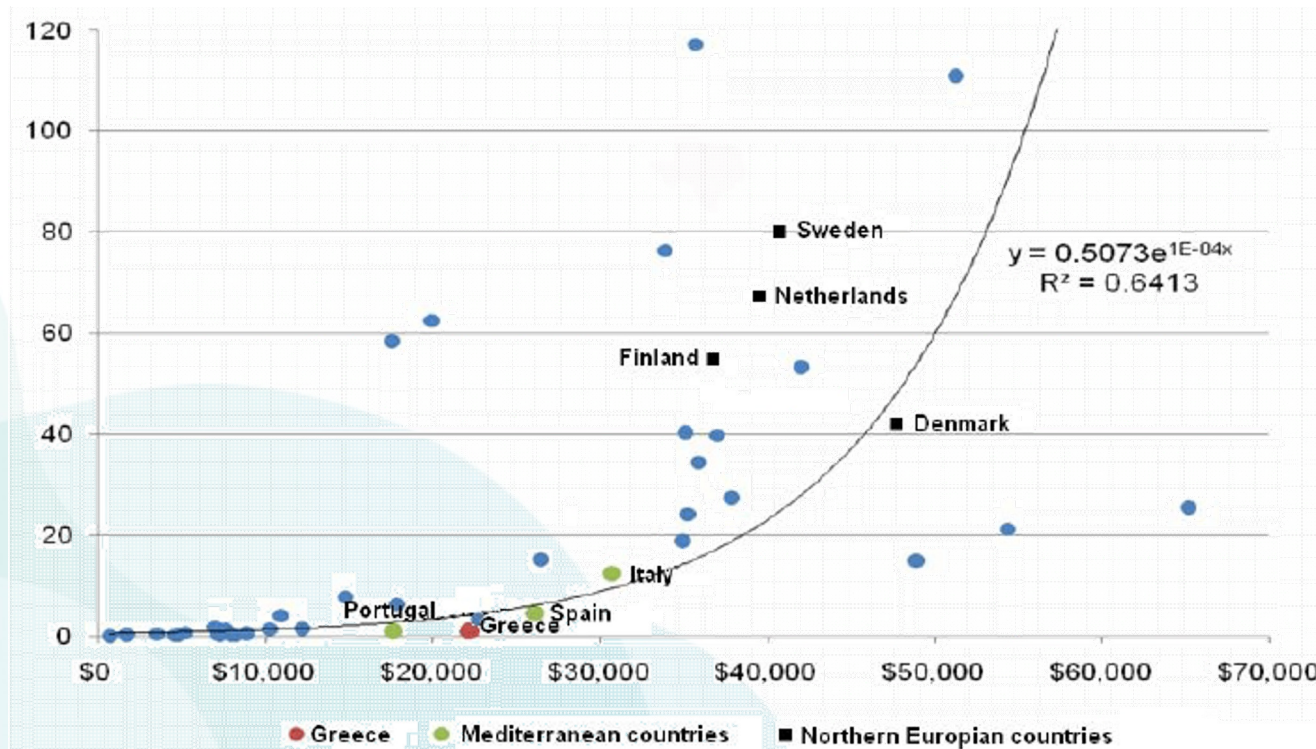
# Electrical Machinery, Apparatus, Energy

(ranked #4;  
approx. **8% of the total**  
**number of patent**  
**applications)**

Source: European Patent Office



# The Impact of Monitored Innovation: Strong Correlation Between Patent Applications and GDP Growth



**Relation between GDP per capita  
(horizontal axis) and number of  
patents per one million of population**

Source: OECD, Science Technology and Industry  
Scoreboard, IMF World Economic

## Diversifying Key Industries

# Science-Driven Innovation: A Catalyst and an Indicator of Economic Growth

- Addressing critical global challenges and developing sectors like **medical device, pharma, climate tech, and defense** will ensure long-term stability and sustainable economic growth.
- Software development drives short-term gains but relying solely on it, is insufficient for sustaining long-term economic growth and resilience.

| Aspect               | High-Tech                       | Deep-Tech                        |
|----------------------|---------------------------------|----------------------------------|
| Nature of Innovation | User-centric (no IP protection) | IP protected Breakthrough        |
| Time to Market       | Short                           | Long                             |
| Funding Needs        | Moderate, VC-focused            | High, R&D-heavy                  |
| Risk Focus           | Market execution                | Technical and market feasibility |
| Education            | Undergraduate                   | PhDs                             |
| Average Age          | Mid to late 20s                 | Over 50                          |
| Team Expertise       | Product and business skills     | Scientific and technical depth   |
| Market Impact        | Consumer-oriented               | Disruptive and foundational      |

# High-tech vs. Deep-tech: Ventures and Entrepreneurs' Characters

# Where to go from here?

- **Strengthening Israeli academic research –**
  - Funding – access to research grants
  - Access to infrastructure/equipment/labs (Bar Ilan Energy Hub)
  - Collaborations with industry players (Boeing-Technion SAF collaboration; Chevron Studio model)
- **Rethinking the VC model for deep-tech –**
  - Long fund life span (over 12 yrs) with smaller management fees
  - Next Gen Incubators as a start point – soomther collaboration with IIA Reviewers System, incentives for funding & programming



Holistic approach, emphasizing innovation in diverse science-driven industries alongside software, is vital for building a robust and future-proof economy.

**NetZero Tech Ventures** is building Israel's premier climate deep tech hub, **alongside its multinational and local partners.**



# Building bolder tech for a greener tomorrow?

We'd love to build it with you.

